

Year 2004 Annual Reporting Requirement for Massachusetts Health Plans

*information based on 2003 statistics

Insurance Provider	% of Premium Revenue used by carrier for health care services
Aetna Health, Inc.	74.4%
Aetna Life Insurance Company	78.92%
Altus Dental Insurance Company, Inc.	79.2%
Boston Mutual Life Insurance Company	107.2%
Blue Cross and Blue Shield of Massachusetts, Inc.	84.11%
CIGNA HealthCare of Massachusetts, Inc.	98.7%
Connecticut General Life Insurance Company (PPO, DPP, DPPO)	\$93,066,688
ConnectiCare of Massachusetts, Inc.	84%
(Consolidated Health Plans)	
Guarantee Trust Life Insurance Company	89%
Nationwide Life Insurance Company	N / A
Fallon Community Health Plan, Inc.	89.8%
Fallon Health & Life Assurance Company	91.3%
Fortis Insurance Company	106.2%
Fortis Benefits Insurance Company	65.1%
John Alden Life Insurance Company	68.3%

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General Electric Group Life Assurance Company	75%
New England Life Insurance Company	\$6,633,467
Metropolitan Life Insurance Company	90.3%
(The) Guardian Life Insurance Company of America	84.97%
Harvard Pilgrim Health Care, Inc.	88.82%
Harvard Pilgrim Insurance Company Harvard Pilgrim Health Care of New England, Inc.	95.71%
Health New England, Inc.	86.46%
(The) MEGA Life & Health Insurance Company	37%
Mid-West National Life Insurance Company of Tennessee	59%
Chesapeake Life Insurance Company	36%
Mutual of Omaha Insurance Company	N / A
United of Omaha Life Insurance Company	N / A
Neighborhood Health Plan, Inc.	89.6%
Pioneer Management Systems, Inc. on behalf of Markel Insurance Company	59%
Combined Insurance Company of America	73.5%

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Trustmark Insurance Company	76%
Tufts Insurance Company	69%
Tufts Associated Health Maintenance Organization, Inc.	89%
UNICARE Life and Health Insurance Company	95.5%
United HealthCare Insurance Company	83.8%
UnitedHealthcare of New England, Inc.	82.1%